

Thermospheric Structures, Inc.

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"air-formed concrete structures since 1980"

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Mr. Don Kuocera
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Dear Don,

I received some information from you about Kel-Crete awhile back. Sounded interesting, but there were too many things going on (as usual) to inquire. It just so happened that you made a follow up call to me on a day when I was trying to come up with a solution to a special concrete application.

My problem was that I needed some help getting my overhead shotcrete to adhere on some deep corbels we were gunning in. One possible solution was to form and pour about 300 lineal feet of this corbel. I really did not want to have to do this - it would be a tremendous amount of work. We would have to purchase the forming materials and take the forms off in addition to forming in the first place.

After talking with you I was satisfied that Kel-Crete was worth giving a try - I am very glad I did. Kel-Crete did what you said that it would. Additionally, I found these benefits:

- 1) you can affect a lot of concrete with a small amount of product. Because we travel all over this country we don't need to be carrying a lot of heavy liquids
- 2) there is no other equipment necessary such as a pressure vessel, extra line to the nozzle, metering valve at the nozzle
- 3) we are able to work, carve, shape the shotcrete for a longer period after spraying with Kel-Crete

Less rebound and stickiness were your main selling points - I was impressed! We will continue to use Kel-Crete. I thank you for making that call. Your product is a tremendous tool for me in my work.

Regards, sincerely,

George D. Paul
President

October 23, 1996